

PAY FOR SUCCESS

2017 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

> Program Enrollments

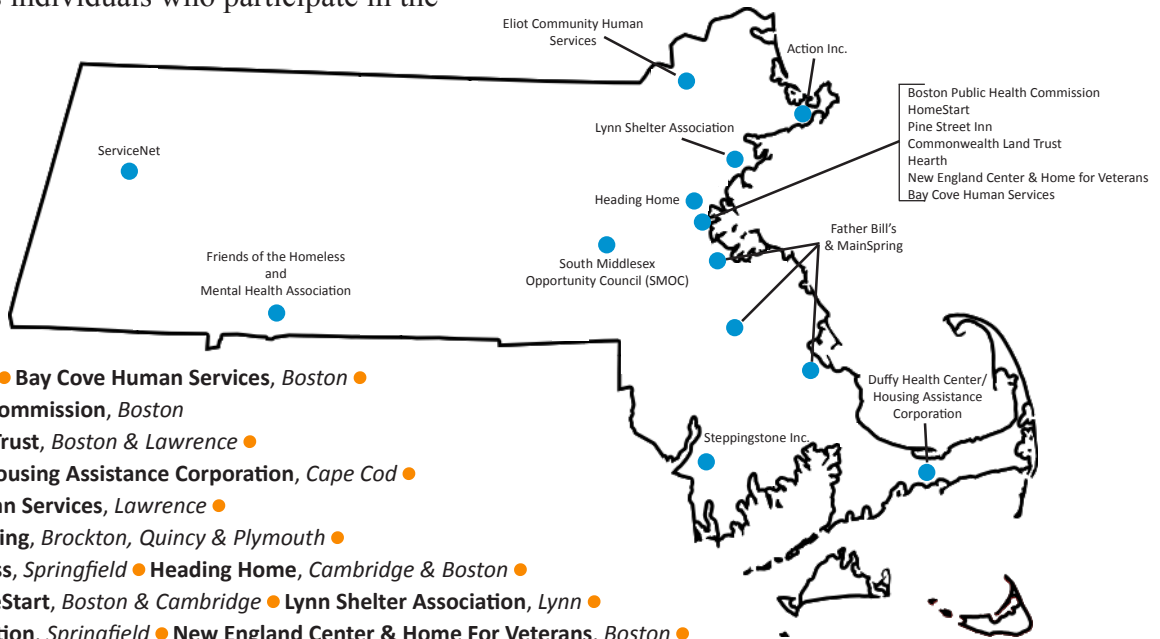
As of November 2017, the PFS program has housed **607 tenants**. Of the 591 tenants, **490** are enrolled in the MassHealth PFS CSPECH program. To date, **93%** of the tenants are either in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- 47,538 nights in shelter
- 2,994 days in the hospital
- 1,093 emergency room visits
- 754 nights in detox
- 518 ambulance calls

> Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
GENDER	607	100%
Female	195	32%
Male	410	67%
Transgender	2	<1%
AGE RANGE	607	100%
18-45	212	35%
46-62	368	60%
>63	27	4%
RACE	607	100%
American Indian or Alaska Native	9	1%
Asian	7	1%
Black or African American	154	25%
Multi-Racial	21	3%
White	399	66%
Data Not Collected	17	3%
ETHNICITY	607	100%
Hispanic/Latino	123	20%
Non-Hispanic/Latino	482	80%
Data Not Collected	2	<1%



- Action Inc., Gloucester ● Bay Cove Human Services, Boston ●
- Boston Public Health Commission, Boston
- Commonwealth Land Trust, Boston & Lawrence ●
- Duffy Health Center/Housing Assistance Corporation, Cape Cod ●
- Eliot Community Human Services, Lawrence ●
- Father Bill's & MainSpring, Brockton, Quincy & Plymouth ●
- Friends of the Homeless, Springfield ● Heading Home, Cambridge & Boston ●
- Hearth, Boston ● HomeStart, Boston & Cambridge ● Lynn Shelter Association, Lynn ●
- Mental Health Association, Springfield ● New England Center & Home For Veterans, Boston ●
- Pine Street Inn, Boston ● ServiceNet, Northampton ● Steppingstone Inc. Fall River
- South Middlesex Opportunity Council, Worcester, Framingham & Lowell ●

> Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of November 2017, PFS Provider Agencies have conducted **2,055 triage and assessments**.

- 87% of applicants report having a mental health disability
- 51% of applicants report having a head injury/trauma
- 53% of applicants report having a substance abuse disorder
- 64% of applicants report having a history of incarceration
- 48% of applicants report having dual diagnosis

> Status as of November 2017

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	71	23	4	19	20	1
Bay Cove Human Services	29	4	0	4	18	14
Boston Public Health Commission	89	43	5	38	40	2
Commonwealth Land Trust	173	60	23	37	40	3
Duffy Health Center/ Housing Assistance Corporation	110	25	9	16	30	14
Eliot Community Human Services	27	16	6	11	15	4
Father Bill's & MainSpring	259	53	7	46	50	4
Friends of the Homeless	29	17	0	17	30	13
Heading Home	132	35	3	32	40	8
Hearth	218	61	5	56	60	4
HomeStart	24	12	1	11	15	4
Lynn Shelter Association	133	47	10	37	35	-2
Mental Health Association	17	7	1	6	24	18
New England Center & Home For Veterans	40	11	0	11	30	19
Pine Street Inn	163	46	5	41	42	1
ServiceNet	49	4	0	4	16	12
South Middlesex Opportunity Council	469	133	45	88	135	47
Steppingstone Inc.	23	10	1	9	10	1
TOTAL	2,055	607	125	483	650	169

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of October 31, 2017.