

# PAY FOR SUCCESS

## 2017 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

### > Program Enrollments

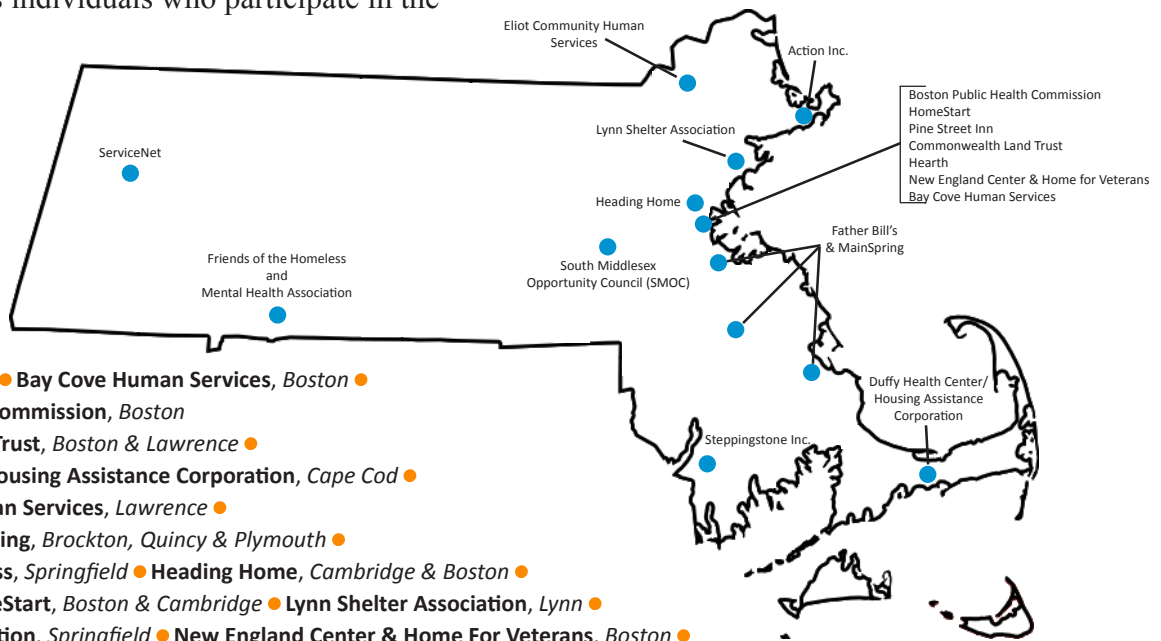
As of August 2017, the PFS program has housed **554 tenants**. Of the 554 tenants, **398** are enrolled in the MassHealth PFS CSPECH program. To date, **93%** of the tenants are either still enrolled in in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- 43,335 nights in shelter
- 2,735 days in the hospital
- 967 emergency room visits
- 676 nights in detox
- 451 ambulance calls

### > Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
<b>GENDER</b>	<b>554</b>	<b>100%</b>
Female	177	32%
Male	375	68%
Transgender	2	<1%
<b>AGE RANGE</b>	<b>554</b>	<b>100%</b>
18-45	198	36%
46-62	333	60%
>63	23	4%
<b>RACE</b>	<b>554</b>	<b>100%</b>
American Indian or Alaska Native	7	1%
Asian	6	1%
Black or African American	143	26%
Multi-Racial	20	4%
White	362	65%
Data Not Collected	16	3%
<b>ETHNICITY</b>	<b>554</b>	<b>100%</b>
Hispanic/Latino	112	20%
Non-Hispanic/Latino	441	80%
Data Not Collected	1	<1%



- Action Inc., Gloucester ● Bay Cove Human Services, Boston ●
- Boston Public Health Commission, Boston
- Commonwealth Land Trust, Boston & Lawrence ●
- Duffy Health Center/Housing Assistance Corporation, Cape Cod ●
- Eliot Community Human Services, Lawrence ●
- Father Bill's & MainSpring, Brockton, Quincy & Plymouth ●
- Friends of the Homeless, Springfield ● Heading Home, Cambridge & Boston ●
- Hearth, Boston ● HomeStart, Boston & Cambridge ● Lynn Shelter Association, Lynn ●
- Mental Health Association, Springfield ● New England Center & Home For Veterans, Boston ●
- Pine Street Inn, Boston ● ServiceNet, Northampton ● Steppingstone Inc. Fall River
- South Middlesex Opportunity Council, Worcester, Framingham & Lowell ●

## > Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of August 2017, PFS Provider Agencies have conducted **1,966 triage and assessments**.

- 86% of applicants report having a mental health disability
- 51% of applicants report having a head injury/trauma
- 52% of applicants report having a substance abuse disorder
- 64% of applicants report having a history of incarceration
- 48% of applicants report having dual diagnosis

## > Status as of August 2017

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	71	22	4	19	20	1
Bay Cove Human Services	29	4	0	4	18	14
Boston Public Health Commission	89	43	5	38	40	2
Commonwealth Land Trust	160	53	22	31	40	9
Duffy Health Center/ Housing Assistance Corporation	106	25	9	16	30	14
Eliot Community Human Services	21	15	5	10	15	5
Father Bill's & MainSpring	258	52	5	47	50	3
Friends of the Homeless	25	15	0	15	30	15
Heading Home	130	31	3	28	40	12
Hearth	217	50	4	47	60	13
HomeStart	23	12	1	11	15	4
Lynn Shelter Association	126	44	9	35	35	0
Mental Health Association	13	4	1	3	24	21
New England Center & Home For Veterans	32	7	0	7	30	23
Pine Street Inn	160	44	4	40	42	2
ServiceNet	46	4	0	4	16	12
South Middlesex Opportunity Council	446	123	43	80	135	55
Steppingstone Inc.	14	6	0	6	10	4
<b>TOTAL</b>	<b>1,966</b>	<b>554</b>	<b>115</b>	<b>441</b>	<b>650</b>	<b>209</b>

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of July 31, 2017.